

RETAIL Packages
INMARSAT BGAN SERVICE
All Prices in USD.

| Package Plans | Plan Options | Monthly Fee | Annual Fee | Activation | BIP* per <br> MB | TERM | Monthly Allowance |  | Annual Allowance |  | Priority Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | BIP* | VOICE | BIP* | VOICE |  |
| Standard Plan | Standard | \$40.00 |  | \$50.00 | \$6.95 | 12 mos . |  |  |  |  | 1 |
| Basic Plan** | Basic | \$50.00 |  | \$50.00 | \$6.40 | 12 mos . |  |  |  |  | 2 |
| User Allowance Plan | Entry Plan | \$150.00 |  | \$50.00 | \$6.30 | 3 mos. | 20MB |  |  |  | 3 |
|  | Entry Annual |  | \$1,800.00 | \$50.00 | \$6.30 | 12 mos . |  |  | 240MB |  | 4 |
|  | Mid Usage | \$500.00 |  | \$50.00 | \$5.40 | 6 mos. | 100MB | 30 min |  |  | 5 |
|  | Mid Usage Annual |  | \$6,000.00 | \$50.00 | \$5.40 | 12 mos . |  |  | 1200 MB | 360 min | 6 |
|  | High Usage | \$2,950.00 |  |  | \$4.50 | 12 mos . | 750 MB | 200 min |  |  | 7 |
|  | High Usage Annual |  | \$35,400.00 |  | \$4.50 | 12 mos . |  |  | 9000 MB | 2400 min | 8 |
|  | Super Usage | \$6,500.00 |  |  | \$3.75 | 12 mos . | 2000MB | 300 min |  |  | 9 |
|  | Super Usage Annual |  | \$78,000.00 |  | \$3.75 | 12 mos . |  |  | 24000 MB | 3600 min | 10 |

Voice and Data Services:

| Voice Services | Per Min | Data Services | Per Min* | BGAN to | Per Min |
| :---: | :---: | :---: | :---: | :---: | :---: |
| to Fixed | \$0.99 | ISDN | \$5.50 | Inm A voice | \$5.95 |
| to GSM/Cellular | \$1.10 | Streaming 32kbps encryption | \$2.25 | Inm B voice | \$3.35 |
| BGAN to BGAN | \$0.90 | Streaming 32 kbps | \$2.90 | Inm B HSD | \$13.65 |
| Voice Mail** | \$0.90 | Streaming 64 kbps | \$6.00 | Mini-m / M voice | \$2.35 |
|  |  | Streaming 128 kbps | \$11.50 | GAN/FLEET voice | \$2.35 |
|  |  | Streaming 256 kbps | \$21.00 | GAN/FLEET HSD | \$12.45 |
|  |  | SMS (per 160 characters) | \$0.50 | Iridium/Thuraya | \$3.25 |

* SMS is charged per message.
** Voicemail will not be available upon launch.


## PRICING TERMS:

1. All packages automatically renew at term expiration. CUSTOMER IS RESPONSIBLE FOR RENEWAL COMMITMENTS IF NOTIFICATION OF DEACTIVATION/DOWNGRADE/UPGRADE IS NOT RECEIVED BY STRATOS WITHIN FIVE (5) BUSINESS DAYS PRIOR TO RENEWAL DATE.
2. Background IP is billed per MB with a 50KB minimum and a 10 KB increment. The minimum applies to each session call record.
3. Voice and streaming services are billed per minute with a 30 second minimum and 15 second increments.
4. All fees and allocations will be pro-rated upon activation.
5. There will be no pro-ration on deactivation or downgrading.
6. Deactivating or downgrading will result in penalties consisting of the remaining subscription commitment.
7. Downgrading is defined by any subsequent change to a package that reduces the priority number defined in the table above.
8. Upgrading is permitted without penalty, however, unused allowances are not carried into the upgrade plan.
9. Upgrading or Downgrading from one Package Plan to another takes effect immediately. However, upgrading or downgrading within a Package Plan will not take effect until the 1st of the following month.
10. Term commitments include the month of commencement as the first month of the term commitment.
11. Package allocations apply against Background IP and voice only.
12. Voice allocations will be decremented by voice to fixed, voice to cellular, voice to BGAN and voice to voicemail calls. Voice to other MSS services will result in a charge.
13. During a suspense period, contract subscription fees are due.
14. A SIM can only be on one plan at any one time.
15. SMS messages are limited to 160 characters. SMS charges apply to the number of intended recipients. The charge is multiplied by the number of addressed recipients not the successful recipients.
16. All orders and actions are recorded as GMT and Stratos requires five (5) business days notice to accommodate change requests.
17. Pricing subject to change upon thirty (30) days notice to customer.

## For more information on our rates please call:

- INSIDE NORTH AMERICA
- OUTSIDE NORTH AMERICA
- INTERNET
- WEBSITE
- FROM YOUR TERMINAL

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33 \# to directly access 24-hour Customer Support

